

# Consecutive Weekends Plan

Dear Camper,

The Consecutive Weekends Plan offers significant discounts from our regular prices and is intended for people who wish to camp back-to-back weekends while leaving their RV onsite between their camping weekends. You may purchase between 4 and 8 consecutive weekends AND break them up into multiple bookings throughout the camping season. Because of the discounts offered in the Consecutive Weekends Plan, payment in full will be due at the time you choose your plan. All Consecutive Weekend Plan funds are non-transferrable (e.g. to another person or entity) and must be used in the camping season in which they are purchased. They cannot be carried over to future seasons.

If you have any questions about this document, please call us at 610-913-8658.

Happy camping!

Sincerely,

John Daly  
President – Cloud Nine Resorts, Inc.  
DBA – Warwick Woods Campground



**Disclaimer:** The prices, discounts and examples in this document have been tested and should give you accurate pricing for the Consecutive Weekends Plan used in the example on the following pages. However, we do not certify, in any way, that this document is free from errors. All prices and calculations are subject to change without notice.

**Notice:** Any alterations to the contents of this document, render it invalid.

# Consecutive Weekends Plan

## Overview

The Consecutive Weekends Plan is designed for those who generally have only weekends to camp, but prefer not to spend so much time and money doing the things to prepare for and travel to their weekend destination. The idea is to take the camper to and from the campground only once and leave it there during the weeknights between your camping weekends.

This plan:

- provides substantial savings over our regular weekend rates;
- does not charge additional costs for holiday nights;
- can be started with a minimum of 4 consecutive weekends that can be used for 1 booking for 4 consecutive weekends or 2 bookings, each with 2 consecutive weekends. The more weekends you purchase, the bigger the discounts and the more flexibility you have with breaking up your bookings.
- allows you to stay additional weeknights, within each booking (For example, Sunday through Thursday night), at the same discounted rate as your weekend nights;
- allows you stay up to two additional nights outside of each booking (The Thursday night before your first weekend and/or the Sunday night after your last weekend, including holiday nights) at the same discounted rate;
- will, under most circumstances, let you skip the check-in and check-out processes for all your bookings.

## Example

The Martins own a 26' RV and camp frequently throughout the year, usually on weekends. They purchased a 4 Consecutive Weekends Plan and will use it during the month of May, 2018. In addition, since their reservation includes part of the Memorial Day weekend, they added the Sunday night of their last weekend. That Sunday is a holiday night and will save them even more than the Consecutive Weekends in their plan.

Enter Information	
# of Weekends:	4
Site Type:	WES
Electric:	On
# of Adults:	2
# of Children:	2
Maximum # of Bookings:	2
Camping Nights in Plan:	8

This is the number of weekends they purchased.

Water, electric and sewer site.

They will leave their electric plugged in (no A/C) between camping weekends.

A Booking equals a set of back-to-back weekend reservations. For example, if you select 4 in the "# of Weekends" cell, you can make 1 Booking for 4 back-to-back weekends, or 2 Bookings, each consisting of 2 back-to-back weekends.

4 weekends x 2 nights per weekend.

The minimum number of back-to-back (consecutive) weekends for each booking is 2. If you stay any additional nights within the timeframe of each booking (Sunday through Thursday night), you will pay \$41.00 per night. If you stay any additional nights outside of each booking (Thursday night before your first weekend and/or Sunday night after your last weekend of a booking) you will pay \$46.74 per night.

**THESE PRICES INCLUDE HOLIDAY NIGHTS.**

A further explanation of their plan is summarized here.

# Consecutive Weekends Plan

This chart compares the difference between holiday and regular rates and their plan rates.

This column displays the number of bookings they can make with the weekends they have purchased. They chose 1 booking.

Per-Night Price Comparison				Total Price Comparison				
Item	Holiday	Reg	Plan	# of Bookings	Storage Nights	Regular Price	Plan Price	Savings
Weekend Night	70.00	57.00	46.74	1	15	561.00	460.02	100.98
Onsite Storage	7.00	7.00	5.74	2	10	526.00	431.32	94.68

How much money will they save with the plan they created? The chart above shows a savings of \$100.98. That's assuming there are no holiday or extra nights. Their plan includes 2 holiday nights and 1 additional holiday night (Sunday night of Memorial Day weekend). The total **non-plan** price for this booking would be \$657.00. Including the added night in their plan, they will pay \$506.76 (\$460.02 total plan price, plus \$46.74 for the additional night) saving them a total of **\$150.24**, or **23%** over regular rates.

These are the nights they will leave their RV onsite, with the electric plugged in (no A/C) between camping weekends.

These are the 8 nights that are part of their 4 Consecutive Weekends Plan. Two of those nights (highlighted in orange) are both holiday nights. Those nights cost the same as every other night in their plan, saving them even more money over regular rates.

This is the additional night that they are staying over the Memorial Day weekend, saving them an additional \$23.26

May						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		